

BEFORE

Enterprise Mobility Management (EMM) Scope

Statement of Work

Acme Australia would like Mobile Ninjas to conduct a short, sharp and exact scoping exercise to deliver the following actionable outcomes to assist to move the business forward on its mobility journey:

Discovery - Workshop to understanding Acme Australia's current IT environment

- **What** technologies are in use today.
- **Where** the technologies are located and how access to systems will be facilitated.
- **Who** manages the technologies (in house, other service providers)

Recommendations - From the discovery workshop and provided information Mobile Ninjas will document and recommend the most appropriate technologies to meet Acme Australia's objectives including.

- ✓ **Licence pricing options** covering software levels (entry, standard and advanced) and cost effectiveness of user or device licencing.
- ✓ **Impact of licencing** as related to IT investment for any on premise components such as a service to integrate to Active Directory or a proxy to secure on-premise or cloud email.
- ✓ **Device considerations** including, Profile type (BYOD/COPE etc.), OS selection (Windows, iOS, Android, MacOS) and potential form factor/s (screen size, ruggedness etc.)

Deliver - With these recommendations in place Mobile Ninjas will produce the following:

- **High Level Design (HLD)** – How will the system integrate into the current Acme Australia's network. What requirements and resourcing Acme Australia's IT department need to provide and what can be Cloud hosted/managed. This section will also include accurate costing for the implementation including who needs to manage each component.
- **Project plan** to implement the recommended solution.
- **Managed services recommendations** in the form of a detailed proposal with pricing related to what Mobile Ninjas can offer Acme Australia's and what Acme Australia's can opt manage in house to best align with your company's strategy.

Outcome

Acme Australia's will have a clear understanding of the technological architecture and costs associated with implementing and supporting an Enterprise Mobility Management (EMM) service.

Terms

- All work is anticipated to be completed remotely via web based conference and screen sharing technologies.
- It is expected this engagement will take approximately 1-2 weeks from commencement to completion.
- Cost \$X,XXX ex GST.

AFTER

Proposal for your Enterprise Mobility Management (EMM) scoping exercise

Here's how we (Mobile Ninjas) propose to carry out an EMM scoping exercise for you (Acme Australia). Our fee for this work is \$XXXX +GST.

1. Discovery

We will hold a workshop with you to make sure we completely understand your IT environment

- **What** technologies are in use today
 - **Where** the technologies are located and how access to systems will be facilitated
 - **Who** manages the technologies (in house, other service providers)
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2. Recommendations

From the discovery workshop, we will document and recommend the most appropriate technologies to meet your objectives, including:

- **Licence pricing options** covering software levels (entry, standard and advanced) and cost effectiveness of user or device licencing.
 - **Impact of licencing** as related to IT investment for any on premise components such as a service to integrate to Active Directory or a proxy to secure on-premise or cloud email.
 - **Device considerations** including, Profile type (BYOD/COPE etc.), OS selection (Windows, iOS, Android, MacOS) and potential form factor/s (screen size, ruggedness etc.)
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3. Deliver

We will then deliver:

- **High Level Design (HLD)** – How will the system integrate into the current Acme Australia's network. What requirements and resourcing Acme Australia's IT department need to provide and what can be Cloud hosted/managed. This section will also include accurate costing for the implementation including who needs to manage each component.
 - **Project plan** to implement the recommended solution.
 - **Managed services recommendations** in the form of a detailed proposal with pricing related to what Mobile Ninjas can offer Acme Australia's and what Acme Australia's can opt manage in house to best align with your company's strategy.
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4. Outcome

Acme Australia's will have a clear understanding of the technological architecture and costs associated with implementing and supporting an Enterprise Mobility Management (EMM) service.

Terms

We will carry out all work remotely. We expect this will take 1-2 weeks.

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